

## What's in a Referral? <u>Trust- Confidence- Communication- A Reflection of You!!</u>

In business, trust is everything. We at Capacity Lending have over 25 years combined experience in Mortgage lending! We operate by the Golden Rule, "treat others the way you want to be treated." Our staff is knowledgeable and always available by phone, email, or in person.

## HOW TO REFER YOUR CLIENT TO CAPACITY LENDING:

<u>Best Way to Refer</u>: Obtain your clients permission to have one of our representatives contact them. They will be contacted by Derek Goss once you have sent their information to <u>dgoss@capacitylending.com</u> or call him direct at 469-640-0401 or on his cell at 469-688-9246. Derek will need the contact information for the client and a thumbnail of the transaction.

<u>Another Way to Refer</u>: Give them the Capacity Lending contact number: 469-640-0401 or introduce them to Derek on a joint email at <u>dgoss@capacitylending.com</u>

<u>Apply Online</u>: <u>www.capacitylending.com</u> and click Apply For Loan.

WHAT YOU MUST DO: PROVIDE THE Affiliated Business Arrangement (ABA) Disclosure

<u>WHAT YOU CANNOT DO:</u> You cannot require your customer to use our services. Its your choice and we will earn the business once you have made the referral.

## WHY REFER TO CAPACITY LENDING:

## Trust- Confidence- Communication- A Reflection of you!!

You and your customer are our top priority. We have the rates and programs that will be competitive and the expertise to execute. We are available when you need us, and will keep you up to date with the ever changing mortgage market! We have a wide array of products and investors to make sure that we can offer every solution for your clients.

<u>Where:</u> Capacity Lending is located at 825 Market Street Blvd, Suite 222, Allen, TX 75013. We are next door to the Halo Group Realty Corporate office.

Thank You: Derek Goss, Vice President , NMLS #621164

Capacity Lending, LLC, NMLS License # 1389331



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